



# Press Release

Ref. Quantum Controls Wins Award

December 2015

## **Quantum Controls wins prestigious 2015 'ABB Drives & Motors Supplier of the Year' Award**

A poll of over 350,000 people from UK Industry have voted Quantum Controls Ltd the 'ABB Motor and Drives Supplier of the Year 2015'.

UK Corporate Excellence presented Kevin Brown, Managing Director with the Award in November 2015.

Established in 1989, Quantum have been the largest supplier of ABB variable Speed Drives and Motors in the since 1994 with over 100 drive maintenance contacts throughout the UK Quantum offer a full turnkey solution from the specification, supply, installation, commissioning and after sales maintenance and repair on all ABB Drives and Motors

Brown said "we are delighted to receive such a prestigious award voted for by the UK Industrial community. The recognition of being the UK's premier ABB Drives and Motors supplier lets our staff know that our focus on our customers does make the difference, all of our staff receive continuous training to ensure they are experts on the ABB product ranges. Alongside this, we employ a policy that all employees are employed based on attitude as well as aptitude to ensure customer service is the first things they think of every day, it is also the foundation on which we measure our KPIs."

Over the past four years Quantum have doubled the size of their business, serving clients at both a local level and national level. "This growth is primarily down to investing in people to deliver the best experience possible for our customers", says Brown

"We are continuously trying to be innovative by bringing new solutions to our client's problems, every year we are investing in R&D and we have developed a service delivery vehicle offering, our unique DriveCare package, this allows

the client choose the level of service that is required for their specific needs, and of course the cost”

“We are a company of engineers and experts, working across all industries we understand the problems our clients face each day in their business and strive to always provide solutions to their problems, often transferring new practices and innovations from one industry to another”.

“As well as delivering the right solutions to our clients, we have also invested heavily in order to ensure that they truly receive an all-round pleasurable experience. We do this in different ways every day, and give all of our employees the autonomy required to deliver excellent service as standard” says Brown

“We firmly believe that we have set a level of customer service and technical expertise that is unrivalled in our industry, however we also understand the need to keep improving if we are to stay ahead and winning this award tells us we are doing something right.”

Quantum have seen year on year growth in ABB Motor and ABB Drive sales, but it is the huge uptake on temporary rental and long term lease of Variable Speed Drives that is taking the industries in which we work by storm. This presents a particularly exciting opportunity because it is a service that is unique to Quantum Controls in the UK. Looking towards the future, we will be opening even more service centres throughout the UK and expanding our Rental Division into Europe in 2016.

**- ENDS -**

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# UK Corporate Excellence

## Quantum Control ABB Drives & Motors

