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## **Innovative platform changes landscape of machinery management**

The Machinery Management People (TMMP), founders of the award-winning machinery auction site, CNC Online, has introduced the UK's first total machinery management support service, providing the engineering sector with a highly cost effective route to all aspects of machinery trading, management and care.

With over 35 years' experience working with leading OEM's, machine tool agents and end users, TMMP recognised the need for a far more efficient, personal service that allows customers to trade, buy, maintain, relocate and care for machinery all in one single place.

TMMP delivers a unique, and much needed machinery service which truly caters for the full life cycle of engineering equipment, allowing customers to buy, sell and benefit from a full range of support services.

The TMMP website allows those with unused or unwanted equipment to upload their machinery details online and sell for free using a simple, user-friendly platform and, because the equipment is marketed directly to the end user, they will receive a far more realistic value for their equipment as opposed to selling through an auction, a trade dealer or from part-exchange.

The unique online platform also allows users to immediately buy, reserve an item, buy or make an offer, all of which is completely managed by the TMMP team, ensuring a swift negotiation and a far more efficient buying process.

In addition to the customer-friendly online trade platform, TMMP also offer a valuable range of support services which include equipment valuations, relocation services, commissioning services, full aftersales service and maintenance options, PUWER assessments and repair services for all types of mechanical equipment.



The Machinery Management People  
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The Machinery Management People is a trading name of CNC Management Ltd.  
Registered in England No. 8283023. VAT Number: 171921706



# The Machinery Management People

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The Company also offer leasing options on new equipment from leading manufacturers, allowing customers to spread the cost when purchasing capital items.

TMMP is also an official distributor for a number of leading OEM's and they have recently been appointed by KNUTH Machine Tools, a leading German brand of CNC machine tools. Paul Bursnell, CNC Machine Tools Director said "The Machinery Management People have a huge market presence and are renowned in the machine sales sector for delivering a first class customer service. This mirrors our philosophy and was an extremely important factor when making this appointment".

TMMP's Managing Director, Paul Lee, a mechanical engineer with a background in CNC machine tools for over 35 years, originally founded CNC Machine Tools Ltd in 1990 and went on to develop the award-winning CNC Online Auctions platform before creating and building The Machinery Management People.

On why he set up TMMP, now the UK's leading, independent service support company, Lee says, "Having succeeded with CNC Online by offering a unique approach to buying and selling, I still felt that a more personal and comprehensive solution was needed to fully support end users, where they could access all of their machinery needs in just one place".

Lee went on to say, "Existing routes to market failed to return the asset's true market value for the seller, whilst the buyer was met with premium purchasing fees and often faced the challenge of collecting and relocating the asset once acquired, whereas with our model we simply take a small service commission on items sold, allowing the seller and buyer to achieve a best value service. Having paid out large fees myself during my 35 year career in the engineering sector, I felt it was time for a fundamental change in order to offer a modern, truly customer-centric approach to quality machinery management".

For more information on the full range of products and services, or if you would like any free advice, please visit [www.themachinerymanagementpeople.com](http://www.themachinerymanagementpeople.com) or telephone +44 (0)333 202 0850.



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### About The Machinery Management People Ltd.

Originally established in 1990 as CNC Online Auctions, The Machinery Management People are the UK's leading total machinery management support service, providing the engineering sector with a highly cost effective route to all aspects of machinery trading, management and care.

TMMP customers span across multiple industries including steel, automotive, aerospace, oil and gas, manufacturing, stone-cutting, wood machining and heavy industries.

With over 35 years' experience in CNC machinery and engineering, TMMP provide a personal, quality, end-to-end service for machinery owners, manufacturers and end users, delivery a premium value customer experience.

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