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FLEETMAXX SOLUTIONS is expanding its workforce – and the staff love it!

FLEETMAXX SOLUTIONS is hiring. We are an emerging company offering specialist advice to fleet operators. During this coronavirus pandemic, our group has been helping more than 50,000 customers, including, HGV operators, hauliers, couriers, delivery drivers, plumbers, builders, electricians, large organisations, transport managers, sole traders, owner drivers and start-up companies, to continue doing business.

We are a wholly-owned division of Oilfast Ltd, who are a national bulk fuel, lubricant and licensed Adblue® distributor. With that support in place, we have been secure in our staff retention during this Covid-19 situation. Now we are looking to expand.

Although preventing the spread of this invisible virus is challenging in the way we use our space in our Motherwell and Kent offices, it has not knocked our team spirit, and we are looking forward to expanding our group of operators.

Rob Webb is the General Manager at the Kent Office, and he explains: "I'm lucky to have started well by recruiting some dedicated and committed professionals to help me make us the trusted partner for commercial vehicle operators. I always follow the advice of the late, great motivational speaker Zig Ziglar: 'What you send out comes back, what you sow you reap, what you give you get and what you see in others, exists in you.'"

Sue Florence is the General Manager at the Motherwell Office, she explains: "Working for a family-run company, means everyone is involved in making the business a success, great team, great atmosphere and we are always going that extra mile."

In the Kent office, Demi Yuill agrees and continues: "The most satisfying part of my job is helping people genuinely. What we offer is honesty, there are no hidden extras, and there are true business benefits to be made."

Joe Molineaux adds: "FLEETMAXX for me has changed my attitude and focus when it comes to my work life. It offers much more independence than anywhere I have worked before. The most rewarding thing for me is that I can offer a product I believe in, and I believe it can be a benefit to our customers."

Anthony Stafford describes why he loves working at FLEETMAX SOLUTIONS: "I love talking to customers and showing them how much their current supplier is overcharging and what we can do for them."

The fuel card range at FLEETMAXX SOLUTIONS is valid at BP, Esso, Shell, and Texaco sites as well as supermarkets (Fuelgenie), independent retailers and specialist Diesel networks, such as Keyfuels and UK Fuels.

Supporting this team with his unrivalled marketing knowledge of the fleet and fuel card business is Steve Clarke. He recently joined the family-run business, just as lockdown began, moving from a stable 12-year



career at Fuel Card Services. He is responsible for the marketing of fleet offerings under the FLEETMAXX SOLUTIONS brand, including FUEL CARDS, FLEETVISION -Vehicle Cameras, FLEETLOC8 – Vehicle Tracking and business insurance.

Steve's goal is to be part of a business that continues to add value to its customers and genuinely delivers promises against a clear set of values. He is immensely proud to be part of this team that appreciates and motivates its employees.

He says: "Everyone at FLEETMAXX SOLUTIONS works very hard to deliver what each customer needs from their fleet and fuel management supplier, great service, real savings and the security of working with a trusted partner."

So, why would you want to become a customer of a firm whose staff love working there? Here are some genuine customer comments about us – their trusted partner:

"Many thanks, we are saving £100+ per week, we highly recommend FLEETMAXX SOLUTIONS," says TCL Construction.

"Consistently good prices week in, week out. Leeanne Docherty is well worth speaking to," says HSP Couriers.

"Alan Hobson is always very approachable, and he will go out of his way to help whenever he can," says Co-op Funeral Services.

"Excellent for fuel cards and vehicle tracking. Demi is a great account manager, very attentive and keen to help," says Michael Cluskey.

"Any hick-ups we run into; I have no problems contacting Joe to resolve these with a quick response. I couldn't be happier with the service we are provided," says Devon and Cornwall DC Power Ltd.

For more information on saving time and money securing the best fuel card service, visit FLEETMAXX SOLUTIONS, visit www.fleetmaxxsolutions.co.uk

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FLEETMAXX SOLUTIONS

FLEETMAXX SOLUTIONS is a family-owned business working with major fuel brands here in the UK. As part of the OILFAST group, our group have been helping more than 50,000 customers, including, HGV operators, hauliers, couriers, delivery drivers, plumbers, builders, electricians, large organisations, transport managers, sole traders, owner drivers and start-up companies.

The fuel card range is valid at BP, Esso, Shell, and Texaco sites as well as supermarkets (Fuelgenie), independent retailers and specialist diesel networks, such as Keyfuels and UKfuels.

Whether you have one or thousands of vehicles on the road, FLEETMAXX SOLUTIONS can help reduce your running costs with discounted diesel and petrol, telematic tracking, vehicle cameras and business insurance solutions.



Rob Webb – General Manager – FLEETMAXX SOLUTIONS

STEVE CLARKE

Steve Clarke's unrivalled marketing knowledge of the fleet & fuel card business has been developed over the past 12 years as Marketing Manager at Fuel Card Services and his in-depth experience is now being utilised at his role with OILFAST. He is responsible for the marketing of fleet offerings under the FLEETMAXX SOLUTIONS brand, including FUELCARDS, FLEETVISION -Vehicle Cameras, FLEETLOC8 – Vehicle Tracking, BUSINESS INSURANCE. Each of these has its own identity and customer advantages, which Steve will be tasked with promoting, to different market sectors.

Joining FLEETMAXX SOLUTIONS in 2020, Steve's goal is to be part of a business that truly adds value to its customers, delivers customer promises against a clear set of values and is proud to be part of a team that appreciates and motivates its employees.



Steve has sharply focused vision for building and creating a successful marketing function "It is not rocket science," he says. "It's my role to find out what customers want, then introduce them to an unbeatable choice of products and solutions, providing impartial advice and personal service from named account managers and more. Everyone at FLEETMAXX SOLUTIONS works very hard to deliver exactly what each customer needs from their fleet & fuel management supplier, great service, real savings and the security of working with a trusted partner."

Steve's previous role at Fuel Card Services, [2008-2019], was to build an outstanding, profitable fuel card provider, starting from scratch. Setting out with just an office, a computer and a telephone - and years of fuel card experience, backed by excellent relationships with all of the major fuel companies, he launched The Fuelcard People. This much loved brand, now has many years under its belt as one of the best known names in the fuel card sector. Uninterrupted growth soon meant a complete relocation into larger offices, then expansion into additional premises. From a standing start, Steve has built a dedicated, expert team of 25 fuel card professionals, helping tens of thousands of customers with dedicated personal service.

Having met his original objectives and with a change in businesses priorities and ethos at FCS, Steve decided to put his experience and talents to work for OILFAST.